

### Company Profile

# AGILE ASSETS

Hire Purchase & Leasing of Industrial Equipment

www.agileassets.co.th

## VISION & MISSION





#### **MISSION**

Fast growth for small businesses through fair Hire purchase\* / Leasing — a safe alternative to loan sharks



#### **VISION**

One-stop financial service for small- & medium-sized businesses

<sup>\*</sup> Hire Purchase is a way to buy assets by paying in instalment instead of paying all at once. Buyer can use the asset right away, but only become the owner after finishing all the payments.





Opening up hire purchase leasing to new asset classes & underserved businesses with limited access to traditional banking.

# WHAT WE DO & WHY IT MATTERS





Business validation & advisory services that help entrepreneurs transition into the formal financial system — sustainably & confidently.





Engineering validation,
Maintenance coordination & advice,
Financial/Risk engineering.

#### HIRE PURHCASE ASSET TYPES

#### **PAST PROJECTS**

##

Win Win, Nanthawan: Bottled Drinking Water and Mineral Water Production



Non Co., Ltd.: Manufacture of other nonalcoholic beverages not elsewhere classified. Samransub Foods.: The business of slaughtering and packaging of fresh poultry meat.



Protechfield: the installation of industrial machinery and related equipment.



Non-Co., Ltd.



Win Win





Samransub Foods



**Protechfield** 



#### HIRE PURCHASE OFFERING





Annual Flat rate 9% / Effective rate 17% Monthly rate of 1.4%



36-60 months typical contract length Up to half of asset life



Partial & flexible collateral scheme Partnership approach

Total principal value

THB 220 million

Total contract value

THB 277 million





#### **Bangkok Bank**

## **FUNDING BASE**



# THB 100 million cap



High Net Worth

**THB 60 million** 



Co-Lender

**THB 90 million** 



#### FOUNDERS & MANAGEMENT





Punsa Roengpithya
Founder & Managing Director



M.S. in Electrical Engineering
Stanford University, California, USA



- Engineering & investment background
- Operating experience in manufacturing,
- industrial services & equipment supply
- Board experience in many engineering companies



Kobpong Trisukhee
Founder & Director



M.ENG. Information System Engineering
Imperial College, London, UK



- Project financing background in power, infrastructure and utilities sectors
- Board-level executive experience in diverse industries including healthcare, telecom and pre-construction design, in both public and private sectors



**Kiattikhun Sonroi** General Manager



M.S. in Business Administration
Vongchavalitkul University



- Head of Hire Purchase Business Center,
  Kiatnakin Patra Bank PCL.
- Assistant Managing Director of Front Operations,
   Union Auction PCL.



# DISCUSSION

Questions & Answers



www.agileassets.co.th



# CONTACT



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